

Contacts

Pirelli & C S.p.A
Via P. e A. Pirelli 25,
20126 Milano
Tel: +39 02 64421
Fax: +39 02 6442444
www.pirelli.com

Share Capital
€1,345,380,535
Total ordinary share
475,740,182
Total savings shares
12,251,311
Nominal value: -

INVESTOR RELATIONS

Valeria Leone
Mob. +39 335 6335111
Tel. +39 02 6442 2524
valeria.leone@pirelli.com

PRESS OFFICE

Tel: +39 02 6442 4270
Fax: +39 02 6442 4451
pressoffice@pirelli.com

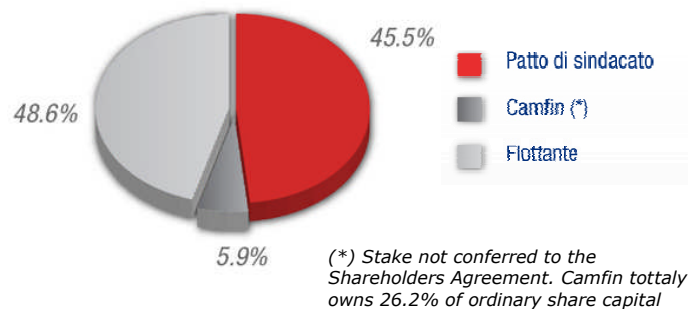
AUDITING COMPANY

Reconta Enest & Young

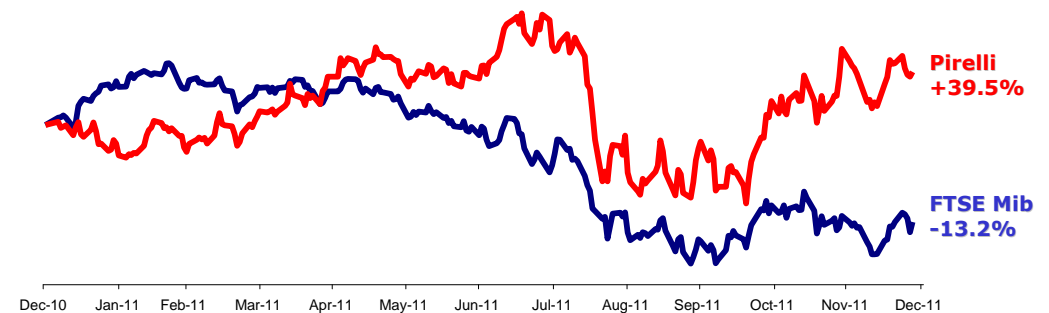
Company profile

Pirelli & C is a limited company, listed on the Milan Stock Exchange since 1922. Tyres represent the strategic asset of the group (99% of total sales in 2011): Pirelli is leader in the high-end segments and ranks as the fifth world player in terms of revenues. The transformation of Pirelli into a pure tyre company was completed during 2010 with the separation of Pirelli RE and the disposal of Pirelli Broadband Solutions and other non-strategic assets. Pirelli aims to become world leader in Premium segment in 2015 and to reach a profitability among the highest in the sector.

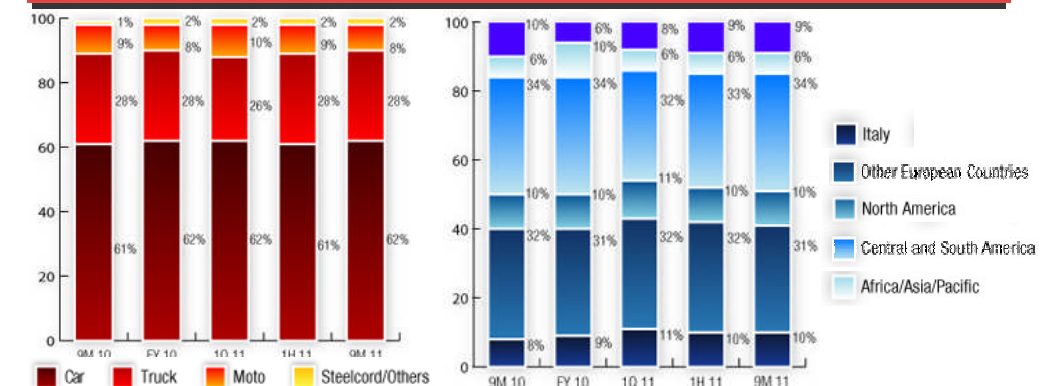
Shareholders



Market price trend (1 Jan. – 9 Dec. '11)



Sales by business and geographical areas



Corporate Governance

BOARD OF DIRECTORS

Chairman: M. Tronchetti Provera
Deputy Chairman: A. Pirelli
Directors: V. Malacalza, C. Acutis, A. M. Artoni, G. Benetton, A. Bombassei, F. Bruni, L. Campiglio, E. T. Cucchiani, P. Ferro Luzzi, P. Guindani, G. M. Ligresti, E. Magistretti, M. Moratti, R. Pagliaro, G. Pessinotto, L. Roth, C. Secchi

BOARD OF STATUTORY AUDITORS

E. Laghi (chairman)
P. Gualtieri
P.D. Sfamini
F. Ghiringhelli
L. Guerra

REMUNERATION COMMITTEE

C. Acutis (Chairman)
A. M. Artoni
P. Guindani
L. Roth

TOP MANAGEMENT

M. Tronchetti Provera
Chairman and CEO of Pirelli & C. S.p.A.
A. Pirelli
Deputy Chairman
V. Malacalza
Deputy Chairman
F. Gori
COO Pirelli & C. S.p.A.

Financial Data as of 30 Sept. '11

(€ mln)	1H10	9M10	FY2010	1Q11	1H11	9M11
Profit and Loss						
Net sales	2,369,0	3,618,7	4,848,4	1,400,9	2,789,3	4,265,8
Ebitda before restructuring cost	305,2	480,1	653,7	203,4	410,9	631,1
% on sales	12,9%	13,3%	13,5%	14,5%	14,7%	14,8%
Ebit before restructuring costs	199,8	319,7	432,5	146,5	297,8	461,1
% on sales	8,4%	8,8%	8,9%	10,5%	10,7%	10,8%
Ebit	191,9	307,3	407,8	143,3	290,1	451,2
% on sales	8,1%	8,5%	8,4%	10,2%	10,4%	10,6%
Earnings (losses) from equity participations	(4,0)	18,1	23,4	0,8	0,9	3,0
Ebit incl. income from equity participations	187,9	325,4	431,2	144,1	291,0	454,2
Financial income (expenses)	(40,6)	(54,6)	(65,8)	(14,9)	(44,7)	(64,1)
Income taxes	(70,3)	(110,5)	(137,4)	(47,9)	(87,5)	(138,8)
Net income (loss) before discontinued operations*	77,0	160,3	228,0	81,4	158,8	251,3
Net income	(175,6)	(101,5)	4,2	81,4	158,8	251,3
Attributable Net income	(165,5)	(87,0)	21,7	82,8	161,7	255,3
Net financial (liquidity)/debt position	697	705	456	713	779	938