

GENERAL CONDITIONS FOR THE PURCHASE OF GOODS AND SERVICES

1. GENERAL

1.1 Scope

These General Conditions of Purchase (hereinafter the "**General Conditions**") shall apply to all supplies of Good/s (as defined below) and/or performance of Services (as defined below) provided by your company (hereinafter the "**Supplier**") to Pirelli (as defined below) in fulfillment of contracts, in any way whatsoever entered into between your company and Pirelli, such as, by way of example, by means of an agreement duly executed by both Parties (as defined below) (hereinafter the "**Contract/s**") or by means of confirmation – either express or implicit – of purchase orders (hereinafter the "**Order/s**").

The General Conditions may be integrated or modified by means of specific provisions set forth under the Order/s or the Contract/s, it being understood that although such Order/s or Contract/s shall prevail upon the content of the General Conditions, the effectiveness abovementioned integration or modification shall be limited to such specific Order or Contract.

The Supplier waives, therefore, to the application of its own general and/or specific conditions of sale which shall be consequently deemed as not effective between the Parties.

1.2 Definitions

In the context of these General Conditions, the following terms shall have the meaning respectively attributed to each of them below:

- (1) "**Affiliate**" means, with respect to a person or legal entity, directly or indirectly Controlled by, Controlling or subject to the common Control with such person or legal entity;
- (2) "**Anti-Corruption Laws**" means any anticorruption law or similar legislation, codes, rules, policies and regulation applicable to any of the Parties and/or to the performance of their obligations under the Order/s and Contract/s;
- (3) "**Confidential Information**" means, collectively, (i) Technical Information, (ii) any other information, whether commercial or otherwise, other than Technical Information, concerning Pirelli, its materials, products, processes, services and activities, supplied and/or disclosed, in any form, by and/or on behalf of Pirelli to the Supplier and/or which the Supplier becomes aware of in connection with the performance of the Contract/s and/or of the Order/s, (iii) the Results and (iv) any note, study or other document prepared by the Supplier which contains or otherwise reflects Technical Information, the information mentioned in point (ii) and the Results;
- (4) "**Control**" shall mean (i) in the case of a corporation, the ownership of more than 50% of the shares of such corporation with voting rights or, in the case of any other entity, the ownership of the majority of the beneficial or voting interest of such entity or (ii) the power of one person or legal entity alone, or jointly with one or more other persons or entities, directly or indirectly, to direct the management of the controlled person or entity, either by means of equity ownership, by contract or otherwise. "**Controlling**" and "**Controlled**" shall have similar meaning.
- (5) "**Good/s**" means all materials, machineries, products or any movable asset supplied pursuant to Order/s or Contract/s;

- (6) "**Government Official**" means any appointed, elected, or honorary official or any career employee of the government of any national, regional or local government, or of a public international organization, or any political party, party official or candidate in any country (including any person holding an executive, legislative, judicial or administrative office, whether elected or appointed, or of any public international organization, such as the United Nations or World Bank, or any person acting in any official capacity for or on behalf of such government, public enterprise or state-owned business); being understood that for the purposes hereof, the term "government" includes any agency, department, embassy or other governmental entity or public international organization, as well as any company or other entity owned or Controlled by a government;
- (7) "**Parties**" mean Pirelli and the Supplier;
- (8) "**Pirelli**" means Pirelli & C. S.p.A., or its Affiliate/s which entered into the contractual relationships with the Supplier under the Order/s or the Contract/s;
- (9) "**Results**" mean all the inventions, knowledge, data, information of any kind, method, specification, know-how, software, still or filmed images and photographs, solutions, deliverables conceived, reduced to practice or developed by the Supplier in the performance of Order/s or Contract/s;
- (10) "**Service/s**" means the activities and the services, including any intellectual activities, provided by the Supplier to Pirelli and/or the works whose implementation has been required by Pirelli to the Supplier;
- (11) "**Technical Information**" means any kind of technical information, being not part of the public domain and including, by way of example, drawings, technical and/or functional specifications, tables, models, samples, prototypes, methods, measurement instruments, databases, software, films, digital video segments, and photographs supplied in any form by and/or on behalf of Pirelli to the Supplier and/or which the Supplier has become aware of for the production of the Good/s or for the provision of the Service/s;
- (12) "**Technical Specifications**" mean the drawings and the technical and/or functional specifications the Good/s or the Service/s shall comply with.

1.3 Acceptance of the Orders

Order/s become binding and irrevocable for Pirelli as soon as it receives the relevant order confirmation duly signed by the Supplier for acceptance. Pirelli is entitled to revoke the Order/s should the Supplier not return to Pirelli the order confirmation duly signed for acceptance of all the conditions therein within 15 (fifteen) days of the receipt of the Order/s. Pirelli is entitled to reject the supply until the Supplier returns the order confirmation duly signed as specified above.

In accepting the Order, the Supplier agrees to supply the Good/s and/or perform the Service/s in accordance with the Technical Information referred to in the Contracts.

Before beginning the performance of the Service/s, the Supplier must identify all needs for variations with respect to the prescriptions contained in the Technical Information. In this case the performance of the Service/s shall not begin until Pirelli has sent its written authorization.

1.4 Non-assignability of Contracts and credits – Prohibition to grant the right to collect payments – Bank Account

Contract/s, Order/s and the credits deriving therefrom cannot be assigned by the Supplier; any amendment or integration to the Contract/s or Order/s not made in writing will be null and void and shall be limited to the

specific case in relation to which it is agreed. On the contrary, the Contract/s, the Order/s and the credits deriving therefrom may be freely assigned by Pirelli to any of its Affiliates.

Supplier shall not grant to any third party the authority to collect on its behalf payments due to Supplier according to this Agreement.

Supplier expressly acknowledges that all payments hereunder shall be made by Pirelli to a bank account located in the same country where Supplier has its registered office.

1.5 Applicable law and jurisdiction

The Order/s and the Contract/s are regulated under any aspect by the law of the country where the registered office of the Pirelli entity which entered into the contractual relationships with the Supplier is located. Any disputes which may arise in relation to and/or as a result of the Service/s and/or the Contract/s, their performance, effectiveness, validity, interpretation, termination and expiration, as well as any relation referred to or connected with the Service/s and/or the Contract/s and all related credits and debts, shall fall under the exclusive jurisdiction of the Court of the place where the registered office of the Pirelli which entered into the contractual relationships with the Supplier is located.

1.6 Information Security

The Supplier shall adopt all security measures required to prevent the risk of alteration, loss, destruction, dissemination or unauthorised use of Confidential Information, as defined in clause 2. Pirelli will be entitled to notify the Supplier of security measures or conditions considered necessary, and the Supplier hereby agrees to adopt them. Pirelli shall have the right to verify, directly or through a third party, that the Supplier has correctly fulfilled all its obligations under this clause. In this regard, the Supplier grants Pirelli the right to access, directly or through a third party, its premises, in order to verify its compliance with the requirements of this clause.

1.7 Incident reporting

The Supplier shall notify Pirelli's Security Department immediately, or, if this is impossible, within a maximum of 24 (twenty-four) hours, of any incidents which may have caused, or risk to cause, theft, loss, alteration, forbidden or unauthorised access to Confidential Information.

Notification should be sent to the following numbers:

Phone: +39-02-6442.2069 o +39-02-6442.3772

Fax: +39-02-6442.2130

e-mail: security.dept@pirelli.com

1.8 Supplier's responsibilities

During the performance of the Service/s, the Supplier undertakes to strictly comply with all provisions of law and regulation applicable to the Service/s provided and in particular:

- to accept all its responsibilities in relation to the Service/s to be provided and to guarantee that it employs specialised personnel qualified to perform the Service/s;
- to use, in the performance of the Service/s, all technical and organisational measures and all equipment required or recommended by current safety legislation, for the purposes of ensuring safety and hygiene on the work place for its technicians and workers, and for the purpose of guaranteeing the safety of people, plants and objects belonging to Pirelli and to third parties in compliance with current legislation;
- to maintain in effect, for the entire duration of the Order/s and/or the Contract/s, the insurance policies a

copy of which has been provided to Pirelli by the Supplier and those policies the Supplier entered into upon request by Pirelli, if any;

- to provide notification of any change which may have occurred in relation to the information provided to Pirelli on the Supplier's ownership of its company, the relevant shares' ownership and organization;

- to guarantee that the personnel which will perform the Service/s (i) is and will be employed in compliance with any applicable remuneration, contribution, tax, pension and insurance law and regulation as well as with any applicable law concerning employment relationships – *subordinato, parasubordinato o di collaborazione* - (laws, regulations and collective bargaining agreements), and (ii) shall be adequately qualified for the activity to be performed;

- to appoint a person as responsible for the relationship with Pirelli for the entire duration of the contractual relationship and whose name shall be communicated to Pirelli in writing prior to the beginning of the performance of the Service/s.

When asked to provide a Service/s on the premises of Pirelli factories, laboratories, warehouses or offices, the Supplier agrees to:

- ensure that its employees comply with Pirelli's corporate regulations and safety procedures;
- comply with all fire prevention rules and precautions;
- accept all liabilities for accidents and damages of whatever nature caused directly or indirectly by its employees and activities to Pirelli's employees and property, expressly relieving Pirelli from all liabilities and costs and indemnifying and holding it harmless from any and all third party claims deriving or arising therefrom.

Lifting and movement equipment and all equipment the Supplier requires to perform the Service/s shall be rendered available at its own costs by the Supplier, who shall guarantee to Pirelli that it is perfectly suitable for its intended use.

Such equipment must strictly comply with any and all laws and regulation in effect for the entire duration of the activities and/or of the Order/s and/or of the Contract/s.

The Supplier shall not use any vehicles or equipment belonging to Pirelli.

1.9 Prohibition of subcontracting

Unless otherwise agreed in writing by the Parties, the Supplier is not entitled to subcontract to third parties, neither as a whole nor in part only, the manufacture and/or supply of Good/s and/or the performance of the Service/s provided for under the Order/s and/or the Contract/s.

1.10 Force majeure

Failure to fulfil its obligations by a Party impeded by circumstances which are objectively beyond that Party's control shall not constitute a contractual breach of the obligations undertaken under the Contract/s and/or the Order/s. Events of force majeure shall include, by way of example, wars, fires, floods, general strikes, lock-outs, embargoes, orders of public authorities not deriving directly or indirectly from a breach by the Supplier of its obligations. The Party which is impeded to fulfil its obligations due to a force majeure event shall give prompt written notice thereof to the other Party and shall adopt any reasonable measure to avoid remove such impediment and to be able to fulfil all its contractual obligations.

1.11 Information on the processing of personal data (Article 13 EU Regulation 2016/679 - General Data Protection Regulation – "GDPR") – *Applicable only in case of contractual relationships with Italian entities of Pirelli group*

Pirelli, for the sole purpose of managing (the) contractual supply/purchase relationship(s), processes personal data concerning the Supplier (in the case of an individual company, entrepreneur or professional) and its representatives, contact persons, employees and collaborators, the knowledge of which, although not mandatory, is necessary to establish and execute the contractual relationship(s), for the fulfilment of the related regulatory obligations and for the possible exercise of defensive rights. The provision of personal data is therefore necessary for these contractual activities which, without the data, would not be possible to begin and carry out correctly.

Said personal data is kept on paper and information archives managed by companies within the Pirelli group operating in Italy for the duration of the contractual relationship(s) and for the time required by law for administrative and accounting purposes, without prejudice to the need for conservation for further periods for the purposes of ensuring legal defence. This data will be known by authorised Pirelli personnel and transmitted only to those involved in the Pirelli business process who process them in compliance with specific legal obligations, as well as to companies that, as data controllers, perform technical and organisational support activities.

Each data subject may exercise the rights provided for by Article 15 et seq of the GDPR (such as: knowing which personal data of theirs is held at any time and how it is used, updating, correcting, cancelling, requesting its blockage or opposing their processing for legitimate reasons, exercising the right to data portability) by writing to the Purchasing Department of Pirelli - Viale Piero and Alberto Pirelli, 25 - 20126 Milan - e-mail: privacy.purchasing@pirelli.com. In the event the data subject believes that his/her rights have been breached pursuant to data protection laws, the data subject can also submit a complaint to the Data Protection Authority competent in his/her country (for Italy www.garanteprivacy.it).

The data subject may also contact the Data Protection Officer ("DPO") of Pirelli Tyre S.p.A. at the Company's registered office, e-mail DPO.Ptyre@pirelli.com.

The complete list of the DPOs nominated for the other Italian companies within the Pirelli group may be requested by writing to: privacy.dept@pirelli.com.

The Supplier warrants to Pirelli that its representatives, contact persons, employees and collaborators have received appropriate information on the processing of their personal data for the purposes connected with the performance of the activities subject of the contractual relationship and that their personal data are lawfully usable by Pirelli for these purposes, in the terms indicated above.

1.12 Business Ethics and corporate responsibility

1. The Supplier hereby declares to have read and understood the following Pirelli group documents and policies: "Values and Ethical Code", "Code of Conduct", "Global Human Rights", "Health, Safety and Environment", "Anti-Corruption Program" and "Product Stewardship", published on the web at <https://corporate.pirelli.com/corporate/en-ww/sustainability/policies/the-ethical-code> which establish the principles that conduct the management of Pirelli group's business, as well as contractual relations and other relations with third parties.

2. In light of the above, and in relation to the execution of the Order/s and/or Contract/s, the Supplier hereby undertakes:

- a) to manage its activities in compliance with:
- all principles, values and commitments as expressed in the documents mentioned above;
 - policies and similar commitments, if any, publicly adopted by the Pirelli group;
- and in particular undertakes:
- not to use or support the use of any form of child labour, slavery, servitude,

forced/compulsory labour or human trafficking or any other form of exploitation;

- to ensure equal opportunities, freedom of association and promotion of the development of each individual;
- to oppose the use of corporal punishment, mental or physical coercion or verbal abuse;
- to comply with applicable laws and industry standards on working hours and wages, ensuring that wages are sufficient to meet the basic needs of personnel;
- to establish and maintain appropriate procedures to evaluate and select suppliers and subcontractors based on their commitments to social, human and labour rights and environmental accountability;
- not to tolerate corruption in any way, shape or form in any jurisdiction, even if such activities are allowed, tolerated or non-prosecutable;
- to assess and reduce the environmental impact of its own products and services throughout their entire life cycle;
- to use material resources responsibly, in order to achieve sustainable growth that respects the environment and the rights of future generations;
- to implement similar management models within its own supply chain.

3. The Supplier acknowledges that Pirelli has the right, at any time, to verify, either directly or through third parties, compliance by it with the obligations herein undertaken.

4. The Parties hereby agree that Pirelli may terminate the Contract/s and/or the Order/s and exercise any remedies available at law in the event that the Supplier breaches any of the provisions of paragraph 2 above.

5. The Supplier may report to ethics@pirelli.com any breach or suspected breach of the "Values and Ethical Code", the "Code of Conduct" and Pirelli group policies "Global Human Rights", "Health, Safety and Environment", "Anti-Corruption Program" and "Product Stewardship" or any applicable laws; reports may be anonymous but shall contain a description of the events that constitute the breach of the provisions contained in the above mentioned Pirelli documents, including information about time and place of occurrence of the relevant events, as well as the persons involved. Pirelli will not tolerate threats or reprisals of any kind against employees and third party collaborators arising from such reporting and shall adopt all appropriate actions against any persons engaging in any such acts of threat or reprisal. Furthermore, Pirelli shall ensure the anonymity of those reporting the breaches, subject to the requirements of applicable law.

1.13. Anti-Corruption

In connection with the Order/s and/or Contract/s and the performance of the obligations thereunder, Supplier represents, warrants and undertakes the following:

- (i) Supplier shall comply with the Anti-Corruption Laws;
- (ii) Supplier shall comply with Anti-Corruption Laws in obtaining all licenses, permits and approvals required by any competent governmental authority in connection with the Order/s and/or Contract/s;
- (iii) Supplier shall not take any action or permit, authorize or tolerate any action in breach of the Anti-Corruption Laws;
- (iv) Supplier shall not offer, pay or promise, directly or indirectly, money or anything of value, for the purpose of assisting Pirelli in obtaining or retaining business, directing business to Pirelli or to any

person or entity in connection with the Order/s and/or Contract/s, securing any improper advantage in any way related to the Order/s and/or Contract/s, or influencing any official act or decision of any official, party, government, government agency or government-owned or controlled entity, to any of the following:

- (a) Government Officials. A person does not cease to be a government official by purporting to act in a private capacity or by the fact that he or she serves without compensation; or
 - (b) Political parties or party officials; or
 - (c) Any person, while knowing that all or a portion of such money or thing of value will be offered, given or promised, directly or indirectly to any of the above-identified persons or organizations.
- (v) To Supplier's knowledge, Supplier, its controlling shareholder/s, its directors and key officers and its controlling shareholder/s' directors and key officers have not been convicted of, or plead guilty to, any offense involving fraud or corruption, with a non-appealable judicial decision;
- (vi) On the basis of the information currently available to Supplier, Supplier, its controlling shareholder/s, its directors and key officers, its controlling shareholder/s' directors and key officers have not been listed by any government or public agency, even supranational or any judicial authority as debarred, suspended, or proposed for suspension or debarment or otherwise ineligible for government procurement programs;
- (vii) Supplier has not offered to pay, nor has Supplier paid, nor will Supplier pay, any political contributions to any person or entity on behalf of Pirelli; and
- (viii) Supplier shall keep full, true, and accurate records and accounts, and records of its receipts and expenses having to do with the Order/s and/or Contract/s, including records of payments to third parties, supported by detailed invoices, in accordance with generally-accepted accounting principles in connection with the Order/s and/or Contract/s. Furthermore, Supplier shall make these records available for audit by or on behalf of Pirelli upon fifteen (15) days prior written notice, during regular business hours, at Supplier's principal place of business and shall provide Pirelli with reasonable assistance in order to review and secure copies of such information. Pirelli shall treat the information received during the audit period as "Confidential Information", in compliance with the provisions of clause 2.1 of the General Conditions.

Supplier shall cause any of its Affiliates or any of its or their directors, officers, advisors, representatives, employees or agents to comply with items (i) to (iv) of this clause 1.13.

Supplier acknowledges that, in case of any breach of this clause 1.13, Pirelli shall be entitled to immediately suspend performance of its obligations under the Order/s and/or Contract/s, without prejudice to its termination rights in compliance with clause 6.

Supplier will indemnify and hold harmless Pirelli and its representatives, from and against any loss, claim, cost or expense (including legal and attorneys' fees) incurred by Pirelli or its representatives based upon or arising out of any breach of this clause 1.13 and/or any violation by Supplier, any of its

Affiliates or any of its or their directors, officers, advisors, representatives, employees or agents of any Anti-Corruption Laws.

1.14. Conflict Minerals

[Applicable in case of supply of Goods which are totally or in part applied to articles sold by Pirelli and Services which modify permanently at least a part of the articles sold by Pirelli.]

Pirelli expects its suppliers to use materials from socially responsible sources, originating from non-conflict regions or from certified non-conflict sources located in the Democratic Republic of Congo and surrounding areas.

Supplier represents and warrants that the Goods and Services supplied or to be supplied to Pirelli under the Contract and/or the Orders will do not contain and will not contain throughout the duration of the supply any of the so called "3TG" minerals (Tin, Tantalum, Tungsten and Gold) originating from sources not certified as "non-conflict sources".

Supplier undertakes:

- to provide Pirelli with an exhaustive description of the processes and tools which have been implemented in order to ensure that the Goods and Services and the parties involved in the supply of any components of the Goods and Services is/are conflict free;
- to maintain an active due diligence program to identify and trace any of the "3TG minerals" (Tin, Tantalum, Tungsten, Gold) in its supply chain, based on the procedures and tools by the Electronic Industry Citizenship Coalition (EICC)/Global e-Sustainability Initiative (GeSI) and the Organization for Economic Cooperation and Development (OECD);
- (i) to fill in, on an yearly basis, for each kind of Goods and Services supplied under the Contract or the Orders, the latest version of "Conflict Minerals Reporting Template" downloadable at <http://conflictreesourcing.org/conflict-minerals-reporting-template/> and send it by e-mail to conflictminerals@pirelli.com, (ii) to re-send said document updated in case of any changes to composition and/or manufacturing process of Goods and Services, and (iii) never fall below the threshold declared in the last Conflict Minerals Reporting Template.

2. INTELLECTUAL PROPERTY

2.1 Confidential Information

2.1.1 The Supplier acknowledges and agrees that Pirelli is the owner of Confidential Information and of any related intellectual property right.

2.1.2 The Supplier shall:

- (a) keep secret and not disclose Confidential Information to any third party;
- (b) put in place all measures and precautions that are reasonably necessary and appropriate to prevent the disclosure and unauthorized use of Confidential Information;
- (c) at the end of the Service, or even earlier upon request of Pirelli, promptly return all documents containing Confidential Information and destroy any copy thereof, whether hard copies or copies on any other support, subject to the Supplier's obligation, within 30 (thirty) days from Pirelli's request, to deliver a statement certifying the successful disposal of such documents and/or copies;

- (d) use Confidential Information solely for the purpose of performing the Contracts and/or the Orders;
- (e) not reproduce or copy Confidential Information except as expressly authorized by Pirelli;
- (f) not patent any information or data contained in such Confidential Information;
- (g) disclose Confidential Information within its own organization only to the employees whose duties imply the knowledge of such Confidential Information;
- (h) inform any employees within its own organization who become aware of Confidential Information, of the confidentiality obligations related thereto;
- (i) not develop for third parties and/or supply to third parties, for whatsoever reason, directly or indirectly, products made by using Confidential Information;
- (j) require any third party to whom the Supplier must communicate Confidential Information in the execution of the Contracts to comply with the obligations under this clause and shall ensure such compliance, subject to the Supplier's liability to Pirelli for any infringement by such third party of the obligations mentioned in this clause 2 with respect to such Confidential Information.

2.1.3 If the use of the Results implies the use of any patent, software and know-how or any other intellectual property right held by the Supplier ("Rights of the Supplier"), the Supplier hereby grants Pirelli a non-exclusive, royalty-free, irrevocable, perpetual and assignable licence (with sublicensing rights) to use the Rights of the Supplier for the sole purpose of Pirelli's use of the Results.

2.1.4 Neither these General Conditions nor the disclosure of Confidential Information as envisaged herein, may be interpreted as granting the Supplier any licences to patents, patent applications, or any other intellectual property rights with respect to information and data contained in Confidential Information.

2.1.5 Regardless of the term of the relevant contractual relationship, with reference to each piece of Confidential Information received, the Supplier's obligations under clause 2.1.2 will cease to be effective when all Confidential Information enters the public domain through no fault of the Supplier.

2.2 Supplier's intellectual property rights

The Supplier warrants that the Good/s supplied thereby, their components and accessories and (as far as applicable) the use of the Service/s provided (in both cases, even if subsequently processed by Pirelli or by third parties on behalf of Pirelli) do not infringe third party industrial or intellectual property rights. The Supplier undertakes to promptly settle any third party claim of infringement of industrial or intellectual property rights by reason of the possession or use, as the case may be, by Pirelli, of the Good/s and/or the Service/s, and shall in any case indemnify Pirelli from and against such claims. Except as otherwise agreed in writing, the Supplier waives the right to enforce any intellectual property rights in the Good/s and/or Service/s against Pirelli, its successors in any capacity and also within its business branch or part thereof, its customers and licensees (as well as their customers and licensees, even subsequent ones). Unless otherwise and expressly indicated to the Supplier prior to signature of the Contract/s and/or the Order/s, the Good/s supplied must be considered freely exportable to the Country (identified in the Contract/s) where delivery is to take place.

3. RISK AND OWNERSHIP - DELIVERY AND ACCEPTANCE

3.1 Delivery

For the purposes of ascertaining compliance with the terms for delivery and transfer of the risk of damage or total or partial loss of the Good/s from the Supplier to Pirelli, "Incoterms" regulations mentioned in the Contract/s and/or in the Order/s shall apply.

Envelope and transport of the Good/s shall be performed in such a way to protect them against damages.

3.2 Ownership and acceptance

Ownership of the Good/s shall be transferred to Pirelli as from the occurrence of risk transfer in accordance with the Incoterms 2010 in consideration of the specific delivery terms agreed. Ownership of the work resulting from the performance of the Service/s shall be transferred to Pirelli as from the relevant acceptance by the latter.

In all the aforementioned circumstances as applicable, the Good/s and/or the Service/s (or the work resulting from the performance of the Service/s) shall be considered as accepted by Pirelli only upon the positive outcome of the testing procedures agreed in writing between the Parties.

3.3 Place and time of delivery

The Supplier shall strictly comply with the terms for delivery specified in the Contract/s and/or in the Order/s (which shall be considered essential for Pirelli), and shall not deliver the Good/s earlier or later. Pirelli shall be entitled to return any Good/s supplied before the agreed delivery date, at the Supplier's expense, or to charge the costs of storage and any financial costs of the advance delivery period to the Supplier.

3.4 Late delivery

In the event of late delivery of the Good/s and/or late performance of the Service/s, Pirelli shall be entitled to apply a penalty for late delivery equal – unless otherwise specified in writing in the Order/s or in the Contract/s – to 0.5% per each entire week of delay, up to a maximum of 5% of the overall price of the Service/s and/or the Good/s which have not been performed and/or delivered by the agreed deadline.

In addition to the penalty indicated above, Pirelli shall have the right to receive full compensation of all damages caused to it directly or indirectly, including, but not limited to, damages for business interruption or loss of production due to the late delivery of the Good/s or the late completion of the performance of the Service/s.

4. PRICES AND PAYMENTS

Unless otherwise agreed in writing, the prices indicated in the Contracts and in the Orders shall be considered fixed and not subject to any revision.

Should the Contracts concern the performance of Service/s, the payment of the invoices issued by the Supplier is conditional upon the latter's prior demonstration, through the receipt by Pirelli of the corresponding documents, of its full compliance with the applicable law requirements concerning the wages to be paid to its employees under statutory, economic, contributory and social security terms.

[Applicable only in case of contractual relationships with Italian entities of Pirelli group for supply of Services]

In order to apply the provisions of the Tax Treaty between "Italy and the Country" of tax residency of the Supplier for the avoidance of double taxation (the "Tax Treaty") currently in force, the Supplier shall deliver to Pirelli before the first payment date of each year of the

Contract period a valid Certificate of Tax Residency (Appendix sub FORM "A"), issued by the Tax Authority stating that the Supplier is tax resident in the Country as defined by the Tax Treaty, as well as a Self Declaration (Appendix-sub FORM "B"), issued by the legal representative of the Supplier, stating not to have a permanent establishment in Italy in compliance with the document attached in Appendix. The Certificate of Tax Residency and the Self Declaration (FORMS "A" and "B") have "calendar year validity" and shall be therefore renewed for every year of the Contract Period.

The Supplier shall provide the abovementioned documents at the beginning of each calendar year and in any case before the first payment of each calendar year. The total amount paid to the Supplier is gross of any WHT applicable according to the Tax Treaty or to the Local Tax Provision. In case the Supplier does not deliver to Pirelli such certificate and self-declaration within the first payment date, the 30% withholding tax shall apply, according to article 25 of the DPR 600/73.

The Supplier undertakes to promptly inform Pirelli should its tax status (country of tax residence or execution of any activity through a permanent establishment in Italy) change in the same tax year and, in such event, to promptly provide Pirelli with the updated versions of FORMS "A" and "B".

In any case Supplier shall hold Pirelli harmless and indemnified from any damage, loss, cost or expense (including, if any, sanctions imposed on Pirelli in compliance with applicable law) incurred by Pirelli as a consequence of any breach and/or non-fulfilment by Supplier of any of the provisions of this clause.

In all cases of non-fulfilment by the Supplier, Pirelli shall be entitled to suspend the payments due to the Supplier, without prejudice to the application of any interests or penalties, as long as the Supplier has not remedied to its non-fulfilment.

5. WITHDRAWAL

Pirelli shall have the right to early terminate any and all Contract/s and/or Order/s concerning the performance of Services by sending a 30-day prior written notice. Nothing shall be due by Pirelli to the Supplier as a consequence of the exercise of such right of termination, except for the right of the Supplier to demand payment for the activities carried out in a satisfactory manner up to that date.

6. TERMINATION

6.1 In the event of any breach by the Supplier of its obligations under the Contract/s and/or the Order/s, Pirelli shall have the right, without prejudice to any additional remedies specified in the Contract/s and/or in the Order/s for specific cases and any other remedy it may avail under applicable law, to send the Supplier a default notice, with the declaration that, if there has not been fulfilment within 15 (fifteen) days, then the contractual relationship shall be deemed terminated.

6.2 In addition to the provisions of clause 6.1, Pirelli shall be entitled to terminate the Contract/s and/or the Order/s at any time upon written notice to the Supplier, which termination shall be effective as of the date set by Pirelli in such notification, in the event that the Supplier:

- (a) enters into liquidation or is subject to any bankruptcy procedure;
- (b) is subject to expropriation, sequestration, distress, execution or protests or any comparable measure under the applicable laws of any jurisdiction;
- (c) breaches any of its confidentiality and limitation of use obligations stated in clauses 1.6 and 2;

- (d) becomes associated with or an Affiliate of any competitor of Pirelli;
- (e) breaches the prohibition of subcontracting stated in clause 1.9;
- (f) breaches any of the obligations identified in clause 1.4 (non-assignability, prohibition to grant the right to collect payments, bank account);
- (g) breaches any of the provisions of clause 1.12, paragraph 2 (Business Ethics and corporate responsibility);
- (h) breaches any of the provisions of clause 1.13 (Anti-Corruption);
- (i) breaches any of the provisions of clause 1.14 (Conflict Minerals);
- (j) breaches any of its legal obligations in respect of the wages to be paid to its employees under statutory, economic, contributory and social security terms, or does not provide Pirelli with the relevant documentation pursuant to clause 4 above; or
- (k) breaches its contractual obligations due to a force majeure event lasting for a continuous time period longer than 15 (fifteen) working days.

6.3 Pirelli shall be entitled to terminate the relevant Order/s and/or Contract/s by means of a 30-day prior written notice to the Supplier should Pirelli's performance of the relevant Contract/s and/or Order/s become significantly too expensive due to an unforeseeable event.

6.4 The termination of the Contract/s and/or Order/s under the provisions of this clause and in all other cases shall be without prejudice to Supplier's obligations as stated in clause 2 (confidentiality), which shall survive any such terminations.

7. GUARANTEE AND QUALITY

7.1 Duration

Unless otherwise stated in the Order/s and/or in the Contract/s and without prejudice to any mandatory guarantee under applicable laws, the Supplier guarantees the suitability for use of the Good/s supplied for a minimum of 24 (twenty-four) months from the date of delivery.

7.2 Quantity

If the quantities of Good/s delivered do not correspond to the agreed quantities under the Contract/s and/or the Order/s, Pirelli may, at its own discretion, opt to:

- (a) accept the quantities delivered and change the quantities of subsequent supplies accordingly; or
- (b) require the Supplier to collect the quantities in excess of the ordered quantities, or, if Pirelli deems it appropriate, make restitution of all or part of the aforesaid quantities, at the Supplier's expense; Pirelli shall be entitled to: (i) charge the Supplier the costs for such restitution and storage costs if the Supplier does not collect the Good/s immediately, and (ii) reimbursement of payment of such quantities, if already made;
- (c) have the Supplier immediately sending the missing quantities of Good/s, charging the Supplier the costs and expenses resulting from Supplier default.

Pirelli may exercise the options listed above within 3 (three) months of the date of delivery of the Good/s.

7.3 Quality

The Supplier guarantees that the Good/s supplied and the Service/s performed will be free of defects and in compliance with the Technical Specifications. Good/s and Service/s to be supplied or performed shall be considered as defective in case:

(a) they do not comply with what has been agreed under the Order/s and/or Contract/s; or

(b) they do not reflect the characteristics of the samples and prototypes delivered by the Supplier;

(c) they are not suitable for the use for which Pirelli intended to use them.

Pirelli will be entitled to conduct inspections at the Supplier's premises both for inspection of the Good/s and/or Service/s and for acceptance of the Good/s and/or Service/s, if required, and to check the quality system implemented in the Supplier's organization. The methods and the extent of the inspection shall be agreed on with the Supplier in each specific case.

Without prejudice to any right of Pirelli pursuant to the Order/s and/or the Contract/s, as well as to any applicable laws, the Supplier shall, upon request of Pirelli and within a reasonable term set by Pirelli itself, repair or replace the defective Good/s and/or perform the Service/s in compliance with the relevant Order/s and/or Contract/s. Should the Supplier not comply with the above, Pirelli will be entitled, alternatively and at its sole discretion, to (i) terminate the relevant Contract/s and/or Order/s in compliance with previous clause 6, (ii) obtain a congruous reduction of the price of the defective Good/s or Service/s, or (iii) if only part of the Good/s or Service/s is defective, request to a third party supplier of its choice to provide the defective Good/s or Service/s at the expenses of the Supplier –.

Should, in accordance with all the applicable law provisions, Pirelli decide to carry out a campaign of recall or replacement of its own products due to defects of the Good/s provided by the Supplier, the latter shall hold Pirelli indemnified from any action, right or claim of third parties including any cost, expense and charge necessary for the campaign of recall or replacement (including any logistic or assembling and disassembling costs).

7.4 Insurance

The Supplier shall enter into at its own expenses an insurance policy (with a primary standing insurer and with thresholds and limits in line with ordinary market conditions) covering its responsibility for damages to third parties for any reason, including by way of producer's responsibility, deriving from the execution of the activities under the Order/s and/or the Contract/s. The Supplier shall deliver to Pirelli copy of such insurance policy.

7.5 General indemnification

Supplier shall indemnify and hold harmless Pirelli and its representatives, from and against any loss, claim, cost or expense (including legal and attorneys' fees) incurred by Pirelli or its representatives based upon or arising out of any breach by the Supplier in relation with supply and/or use of the Good/s and/or the performance of the Service/s.

7.6 Certification of the Supplier

Unless otherwise stated in the Contract/s and/or in the Order/s, the Supplier shall demonstrate to Pirelli its conformity with ISO 9001 certification and/or any other certification reasonably requested by Pirelli through an accredited agency.

ORDER CONFIRMATION

With reference to your Order mentioned above, we accept the terms and conditions contained therein.

We also accept, without any reservations whatsoever, the General Conditions for the Purchase of Good/s and Service/s of Pirelli attached to it.

Supplier's stamp and signature

We specifically approve, pursuant to articles 1341 and 1342 of the Italian Civil Code and for the purposes thereof:

- 1.1 Scope
- 1.3 Acceptance of the Orders
- 1.4 Non-assignability of Contracts and credits – Prohibition to grant the right to collect payments –Bank Account
- 1.5 Applicable law and jurisdiction
- 1.6 Information security
- 1.8 Supplier's responsibilities
- 1.9 Prohibition of subcontracting
- 1.12 Business Ethics and corporate responsibility
- 1.13 Anti-Corruption
- 1.14 Conflict Minerals [if applicable]
- 2 Intellectual Property
- 3 Risk and Ownership – Delivery and Acceptance
- 4 Prices and payments
- 5. Withdrawal
- 6. Termination
- 7.1 Duration (of the guarantee)
- 7.2 Quantity
- 7.3 Quality
- 7.4 Insurance

7.5 General indemnification

Supplier's stamp and signature

With reference to the provisions introduced by Presidential Decree 472/96 (suppression of BABV), please note that we will not accept, for any reason, any deliveries of goods without shipping documents and/or invoices containing at least the following information:

- reference to Pirelli order number
- description and quantity of the goods delivered
- reason for the delivery

If the shipment is accompanied solely by an invoice, note that the Supplier must send said invoice to the invoicing address of the Administration and Control Direction as specified above.